

CAREER MANAGEMENT CONSULTANTS, INC.

2040 Linglestown Road, Suite 205,
Harrisburg, Pa. 17110
(717) 657-2066

www.career-management.com

Year established: 1986

Business type: Human resource consulting

Number of employees: 5

Owner: Maria Persico

Human Resources: Evelyn Sponsler,
V.P. of administration, 657-2066

How to work with this company:
www.career-management.com
or (717) 657-2066

About the company:

What has kept us going for 21 years is the commitment and respect that we deliver to companies that engage our services. Our main guiding principle is "Always do what is best for the client". It takes a strong emotional and intellectual commitment to our jobs and clients. We want them to succeed and to move on in the direction that is best for them. It takes a lot of patience on all sides to allow clients to absorb and evaluate their own style and improve or change behavior if it is the case. It is very rewarding seeing client's skills, performance and personality in synchrony with the demands of a position.

...Maria Persico,
president

Celebrating 21 years servicing Central Pa.

Founded in 1986 by Louis Persico, Career Management Consultants, Inc., has become a cornerstone of support for area companies.

They offer career transition, career management and development services for companies seeking assistance with downsizing and employee growth. The range of services provided is: Outplacement Consulting, Career Transition, Executive Coaching, Retirement Adjustment and Talent Management. They can customize special services for a company, if needed.

For the past 10 years, Career Management Consultants has also been a Career Partners International firm (www.cpiworld.com). This has been a significant milestone for the firm since CPI has developed outstanding resources such as state-of-art technology and models for Executive Coaching and Talent Management.

CPI has improved the firm's development and growth in this industry, in addition to giving them referrals from all over the country.

"We have worked with companies of all sizes and in all industries; manufacturing, financial, health,

entertainment, legal, not-for-profit organizations, media, publishing service, and many more," said Maria Persico, president of Management Consultants.

"I am very proud of my team," Persico said. "We work very well together. We all are very supportive to each other and appreciate each other's strengths starting with Evelyn Sponsler our organizer. She is always so positive, patient, energetic and engaging. People have changed their attitude upon encountering her."

Jennifer Bannon, a career consultant, is extremely skillful in writing resumes that really reflect the accomplishments of the person. She is a dedicated team member and researcher.

Joe Schatt, vice president and also a senior consultant and coach, has extensive experience in the business world. He always takes time understanding each client's needs. He has the right combination of being supportive while instilling discipline in others.

Bill Irwin, a human resource professional and also a career consultant, is resourceful and often comes up with a way to work out difficult challenge.

And Maria Persico, compassionate

with each client, handles assessments and counseling. She respects every person who walks in the door and never gives up on anybody. She takes her job very seriously.

"One of my friends asked me once, 'Maria, is there anybody you don't like?' After reflecting for a while, I said, 'Actually, no.'

What sets Career Management Consultants apart from some of the larger firms in major cities is the personal touch, along with the integration of all areas affecting clients such as the technology, face to face consulting, assessments etc.

The utilization of a local firm brings many positive aspects for companies, as well as for the employees, including knowledge of the local market and being in close communication with many companies. All of Career Management's consultants are very involved in the community and have numerous contacts with potential employers. In addition, several companies use them as an excellent source for networking and call them first to fill vacancies knowing that they have clients in career transition that are available for employment.


CAREER MANAGEMENT
Consultants, Inc.

your local **Experts**, your global **Team**.




careerpartners
INTERNATIONAL
A Career Partners International firm

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The supportive team: Seated - Evelyn Sponsler, Maria Persico
and Joe Schatt Standing - Bill Irwin and Jennifer Bannon